

# Sage ERP MAS 90 and 200 At-A-Glance Version Enhancements

## TOP TEN REASONS TO UPGRADE FROM PREVIOUS VERSIONS TO 4.3

- 1. Go green: Save money and the environment** by utilizing Paperless Office capabilities to generate documents, email, fax, and efficiently store and retrieve them electronically.
- 2. Use quick-click charts** to graphically represent trends and other knowledge you've gained from your ad-hoc Business Insights Explorer reports.
- 3. Streamline your tax reporting process** for Federal, State, Unemployment, Payroll, New Hire, 1099s, and W-2s.
- 4. Reduce the time and cost** associated with processing and printing payroll checks by utilizing direct deposit, and provide your employees with secure online access to view their information.
- 5. Keep your finger on the pulse of your business** by starting your day with the business information that you need most right on your desktop, using your personalized Business Insights Dashboard.
- 6. Simplify report selection** with straightforward terms, readjust your selection criteria, and return to the report selection screen after printing.
- 7. Get up-to-the-minute status** of customer orders in process—shipping and customer service personnel can access and view the same info—New, Lines Complete, and Shipped.
- 8. Proficiently manage your fixed assets** by auto-creating assets when you're entering invoices in Accounts Payable.
- 9. Thwart errors** by establishing appropriate discounts for your customers; view and make adjustments to the order before processing.
- 10. Print your standard reports and forms** automatically on your default printer, regardless of who previously saved the report.

## TOP TEN REASONS TO UPGRADE FROM 4.3 TO 4.4

- 1. Conveniently move up to the current release**, and minimize the impact of upgrading, by using Parallel Migration to continue running your business on the existing system while your new 4.4 system is made ready.
- 2. Lower the cost of personalizing your system** with easier and more powerful methods of applying customizations that will not be impacted by upgrades to new versions.
- 3. React more quickly to changes** with greater insight into distribution, manufacturing, and purchasing with on-demand "ad-hoc" views into your business data.
- 4. Increase employee productivity** and reduce errors by adding unique identifying information in expanded customer and item number fields.
- 5. Increase efficiencies of your system** with easy-to-download product updates that provide a new set of customer-requested 4.4 features throughout the year.
- 6. Increase efficiencies for each of your users** with easy access to resource information directly from their desktops.
- 7. Save time and improve accuracy** with a streamlined physical count process, default to your on-hand quantities so you only need to update items that have changes, and print inventory items on worksheets in the desired order.
- 8. Lower shipping and handling costs** through consolidated drop shipments.
- 9. Achieve greater employee productivity** with personalization of data entry screens to match workflows for each role, quickly launch related tasks, attach related documents to records like electronic post-its that flow throughout the system, and set security by role—down to task level.
- 10. Streamline your inventory processes** with accurate data collection using enhancements in Bar Code—now use radio-frequency handhelds and incorporate user-defined fields (UDFs) such as expiration dates with serial or lot numbers.

## TOP TEN REASONS TO UPGRADE FROM 4.4 TO 4.5

- 1. Use National Account Management features and functionality** to streamline your branch and corporate customer billing, and sales order processing while keeping unique accounts.
- 2. Efficiently handle increasing complexities of Payroll processing** with new methods of deduction calculations, benefits accruals, and recalculations.
- 3. Beat the competition with flexible pricing** set by combinations of totals, items, groups, and by customers.
- 4. Allocate products by lot and serial numbers**, reserve limited-quantity products for loyal customers or to match previous shipments.
- 5. Improve cash flow** with streamlined Purchase Orders created from Sales Orders.
- 6. Flexibly track and bill for work-in-progress** using enhanced Job Cost processing.
- 7. Reward your Sales teams** with automatic Split Commissions.
- 8. Choose to migrate to Sage ERP MAS 200 SQL** for more efficiency, scalability and flexibility.
- 9. Utilize one FREE SageCRM 7.1 user and server license** to communicate more effectively, collaborate better internally, and compete in today's marketplace.
- 10. Establish Reporting Tree structures** in Sage ERP MAS Intelligence, ranging from simple to sophisticated hierarchies, and use the new distribution features to automatically provide information to key team members.

Compelling Value. More Flexibility. Inspired by You! Move up to 4.5!

